



Nancy Moser-Hogan National Sales Director

**NSD SONG: "SAY YOU, SAY ME"
BY LIONEL RICHIE**



Area Theme: Building More Teams and Dreams

PERSONAL LIFE:

Newlywed Husband Dan Hogan (married 3/18/14)
We have 7 adult children and 2 Angel children between us
Grandparents to Lora, Bethany, Evan (18 mos) and baby Liam born
Sept. 2014

FORMER CAREER:

Dental Hygienist with Bachelor's Degree/Pursuing Masters in Speech
Pathology; Officer for State of Wisconsin Dental Hygienist's Association

MARY KAY CAREER:

Began October 26, 1981
Debut Director December 31, 1983
Debut National Sales Director December 1, 2000

UNIT CLUB STATUS:

Unit club every year; 9X Circle of Excellence Unit including highest years:
1993 \$900,000 Unit Sales - #5 Ruby Seminar, #17 Nationally
1994 \$1,100,000 Unit Sales - #4 Ruby Seminar, #9 Nationally
1995 \$1,200,000 Unit Sales - #3 Ruby Seminar, #5 Nationally
#1 Unit in McCoy National Area 12 out of 16 years

TOP DIRECTOR TRIPS:

Hong Kong; 3 Hawaii trips; England & Ireland; Bermuda & New York &
Morocco & Istanbul, Germany & Austria; Greece & Spain; Paris & Milan;
Costa del Sol, Spain, Alaska cruise. 14 NSD trips to: Greece, Costa Del Sol,
Italy / French Riviera Cruise, Switzerland, NY & Bermuda cruise, Baltic Sea
Cruise (including St. Petersburg –Russia, Denmark, Sweden, Vienna,
Australia & British Isles Cruise), Milan Italy, Hawaii, Cruise of Greece and
2013 Beijing, China for 50th Mary Kay Anniversary, Hawaii Honeymoon 2014!
(Over 45 countries visited)

OTHER PRIZES EARNED:

16 Free Pink Cadillacs--including the NEW Cadillac Sleek & Sporty 2015 XTS,
mink coat, diamond rings, office equipment, TVs, living room furniture,
cash for college fund, family vacations

NATIONAL SALES DIRECTOR

Diamond Circle Bound Area 2014-2015/Gold Circle Area 11 years

PERSONAL SALES:

7 times National Court Personal Sales (3 Diamond rings, 1 Blue Topaz
Ring and 1 Diamond necklace and Diamond Heart earrings, & watch & more)
#4 in Director Court of Personal Sales at Sapphire Seminar 2000 (#1 McCoy
Area); Star Consultant Every Quarter of career ~ 33yrs.

HIGH DIRECTOR CHECK:

Over \$24,950 for one month (Combined income highest \$34,500)
Member of the Mary Kay Multi-Millionaire's club having earned \$4 Million
during Director/NSD Career.

HIGH PERSONAL RECRUITING CK

\$1705 in one month

OTHER AWARDS:

Company Miss Go-Give March, 1990
Spoke at 1st United Kingdom Seminar in London, September, 1994
Sent to Taiwan to Train Directors & NSD's in April, 1996
Guest speaker Canadian Retreat October, 1997, and February, 2000
Guest NSD England Leadership Conference October, 2003.
Guest NSD Sweden Leadership Conference January, 2005
Received the 'Woman of Influence' Award - Mentor category July, 2000
by the Milwaukee Business Journal.